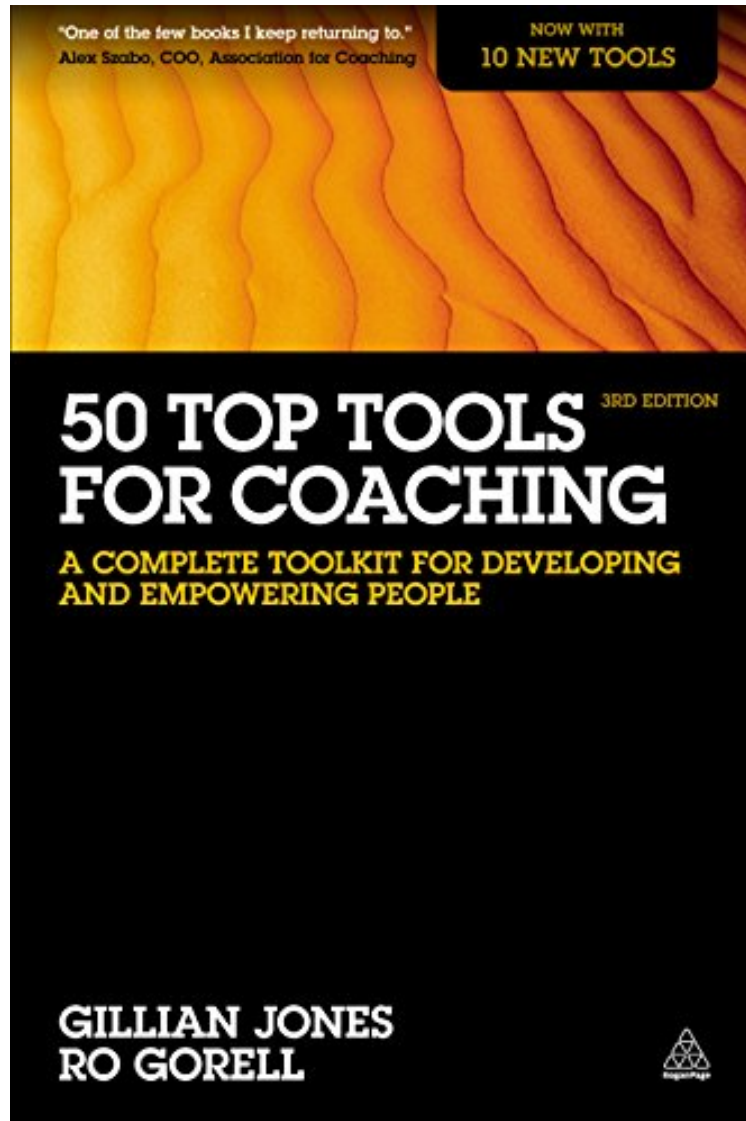


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50 Top Tools for Coaching: A Complete Toolkit for Developing and Empowering People

Gillian Jones, Ro Gorell

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This fully revised, 3rd edition of 50 Top Tools for Coaching will equip you with the techniques you need to comfortably face every coaching situation and know that you are prepared to do the best for your client. Learn how to assess the needs of your clients, select the right tools to use to match the circumstances and deliver effective coaching with confidence. A complete resource for both in-house and external coaches, the book covers all the key areas from the start of an assignment to its finish, including: setting up and managing the coaching relationship; understanding and resolving problems and conflict; increasing your client's confidence and enhancing their performance; communication and influence and developing a leadership style.

Praise for the previous edition: "It's great to get different perspectives on coaching. Very often we get stuck in a groove with our clients, so having 50 different ways to shift our thinking can transform situations."