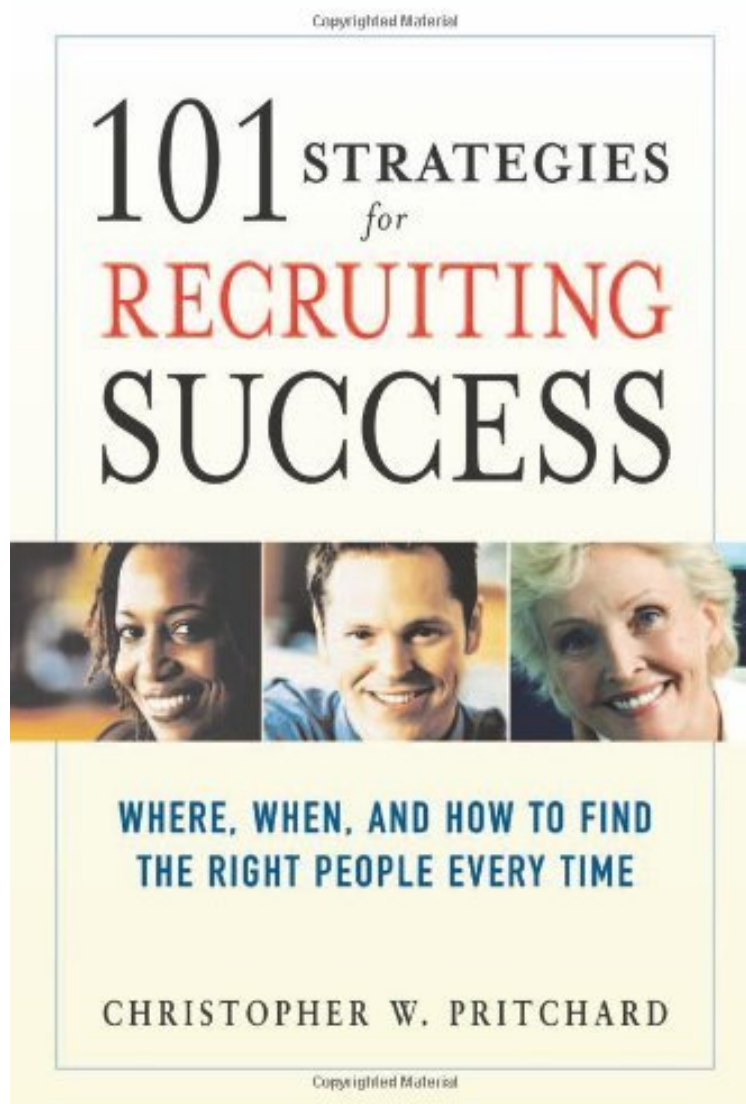


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# 101 Strategies for Recruiting Success: Where, When, and How to Find the Right People Every Time

*Christopher W. Pritchard*

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their recruiters. However, to an experienced Corporate recruiter, this book is extremely basic. Get an org-chart? Request to attend the staff meetings or conference calls for the BUs you support? Pay attention to candidates' needs or "buying signals" to accept an offer? Basic, basic, basic! The author is not giving much (if any) new information or "strategies" for experienced corporate recruiters. I will say, however, that for a new corporate recruiter, this book could be useful in supporting the training that they are hopefully getting in their new positions. As for me, I feel like I wasted my money. 0 of 0 people found the following review helpful. Three Stars By Don Fouts common sense stuff - but still good ideas 0 of 0 people found the following review helpful. Basic By dc23 Basic knowledge. Recommended to those liking for just a basic review. Not really very insightful strategies. Has some good info

A critical factor in your organization's success is your ability to hire-and keep-good people. But in order to tackle the toughest recruiting assignments and keep your company running smoothly with great hires who are there for the long haul, you need to infuse both common sense and corporate street smarts into your approach. 101 Strategies for Recruiting Success offers practical tips of the trade from a recruiting professional with more than two decades of experience. The book gives you quick, powerful strategies for revitalizing your techniques, and provides sage advice in bite-sized chunks, designed for immediate implementation. You'll learn: \* Proven ways to reel in great talent, including how to make your general recruiting operations proactive rather than reactive \* 25 ways to find the people your company needs \* Smart and efficient methods for conducting interviews and evaluating candidates \* Specific advice on how to recruit for diversity \* Effective retention tactics such as mentoring, performance appraisal, and anti-raiding strategies that begin even before the candidate is hired In addition, this invaluable guide includes a helpful "Recruiting Excellence Workbook," a 35-day plan of simple exercises and specific to-dos for assessing and improving your staffing initiatives.